

Magic Quadrant for Supplier Risk Management Solutions

4 May 2026 - ID G00834117 - 42 min read

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Supply chain disruptions, geopolitical shifts and compliance demands increase the need for strong supplier risk management. While tech can't eliminate all risks, it helps anticipate and recover from them. Chief procurement officers can use this research to assess the market.

Market Definition/Description

Gartner defines supplier risk management solutions as advanced technology platforms that facilitate comprehensive supplier risk management activities. These platforms not only aid in the identification and continuous monitoring of potential risks, such as financial instability, geopolitical concerns, and compliance challenges, but also enable a thorough analysis of their holistic impact. Furthermore, they support the coordination of both operational and strategic responses to mitigate these risks effectively across the entire supply ecosystem.

Supplier risk management solutions empower supply chain and procurement organizations to effectively address both foreseeable and unforeseen disruptions, such as those arising from geopolitical tensions or extreme weather events. These solutions ensure regulatory compliance; optimize supplier performance management; mitigate financial risks; and enhance sustainability and environmental, social, and governance (ESG) initiatives. Additionally, they bolster business continuity measures and provide foresight into capacity fluctuations, thereby safeguarding the supply chain's integrity and resilience. By leveraging AI, advanced analytics, and real-time data, supplier risk management systems provide a comprehensive framework for identifying, assessing,

and managing risks. This proactive use of technology not only minimizes potential disruptions but also enhances overall supply chain agility and responsiveness.

Supplier risk management and third-party risk management (TPRM) are distinct concepts within the broader risk management framework. While supplier risk management focuses primarily on the direct relationships and dependencies between an organization and its suppliers, TPRM encompasses a more extensive array of external entities, including regulators, subcontracted service providers, and various other partners. TPRM extends beyond mere arm's-length relationships, addressing a comprehensive spectrum of interactions and dependencies. Moreover, TPRM generally does not directly correlate real-world events with their potential impacts on the supply chain, thereby necessitating a more holistic and integrated approach to risk assessment and mitigation. In other words, TPRM tools detect risks and impacts but do not utilize this information across the full supplier network to understand the wider supply chain implications.

Mandatory Features

Supplier risk management solutions need to support the following features:

- **Risk identification and assessment:**
 - Advanced algorithms and models to assess and score supplier risk based on various parameters such as financial stability, geopolitical factors, compliance, and operational performance
 - Customizable risk assessment frameworks to align with organizational risk appetite and industry standards
- **Continuous monitoring:**
 - Monitors suppliers using data feeds from news, regulatory updates, and other relevant sources
 - Provides alerts and notifications for changes in supplier risk profiles, often utilizing part-level data to increase relevance and specificity
 - Provides risk intelligence for broader risk visibility covering several risk domains, including financial, sustainability/ESG, event monitoring (e.g., geopolitical, extreme weather, etc.), capacity, cyber monitoring, performance, and compliance
- **Risk response management:**

- Incident tracking and management tools to document and address supplier-related issues
- Incident investigation and corrective action planning
- Coordination of risk response efforts for seamless reporting and oversight
- **Learning and analytics:**
 - Uses metrics and KPIs to evaluate supplier performance and risk over time
 - Provides data visualization tools for intuitive analysis and decision making, such as dashboards and reporting tools for visualizing supplier risk and performance data
 - Leverages advanced analytics, AI, and machine learning to identify risk patterns and emerging trends, often with detailed granularity at the supplier organization, location, and part levels

Common Features

Additional features that supplier risk management solutions can support include:

- **Real-time risk intelligence:**
 - Integrates with real-time data feeds from global news, regulatory bodies, and market intelligence sources
 - Enables continuous monitoring in real time or close to real time of geopolitical events, extreme weather, and market fluctuations that might impact suppliers
 - Provides users with actionable analytics, such as real-time value-at-risk assessments at the part level and insights into the potential revenue impact of risks affecting parts or services supplied
- **Predictive analytics and AI:**
 - Use of artificial intelligence, generative AI, and machine learning algorithms to predict potential risks before they materialize
 - Use of agentic AI (which uses autonomous agents to assess information, propose solutions, and implement recommendations) to strengthen an organization's supplier risk management efforts

- Use of advanced analytics and AI to identify patterns and trends in supplier behavior and performance
- **Multitier mapping:**
 - Continuously mapping and updating the complete supply ecosystem, encompassing all supplier tiers potentially leveraging bill of materials (BOM) data for greater accuracy. This enables a comprehensive understanding of supplier relationships, helping organizations uncover opportunities for collaboration and joint risk mitigation with their suppliers.
 - Providing visualization tools, such as interactive maps and dashboards, that highlight the relationships and dependencies between different suppliers
 - Analyzing how risks at lower-tier suppliers can propagate through the supply chain and impact the buying organization, enabling the evaluation of potential ripple effects of disruptions at different tiers
- **Supplier management:**
 - A centralized repository for all supplier-related information, including contact details, financial data, compliance records, performance metrics, and risk assessments
 - Streamlined and automated workflows for supplier onboarding, including data collection, validation, and approval processes. Can include supplier self-service portals for updating and maintaining their information.
 - Enhanced collaboration through improved communication and collaboration with suppliers on joint risk mitigation efforts
- **Regulatory compliance tracking:**
 - Automated tracking of regulatory changes and their implications for supplier compliance
 - Integration with global regulatory databases to ensure up-to-date compliance information
- **Community-generated intelligence:**

- An intelligence provided through the use of a multitenant architecture that leverages the collective knowledge and insights of all tenants to enhance risk management practices
- Leverages anonymized data and experiences from multiple organizations to create a more robust and informed risk management framework
- **Partner ecosystem:**
 - Intelligence partners like weather services, financial reporting services, sustainability/ESG rating services, cybersecurity platforms, supplier information management (SIM), sourcing applications, planning technology, and ERP systems
 - Implementation partners that support the successful deployment and ongoing management of solutions, helping customers to achieve their risk management goals and drive long-term value
- **Extensibility:**
 - Ability to connect through electronic data interchange (EDI), flat files, and APIs for integrating to common back-end systems
 - Incorporates Internet of Things (IoT) data into solutions as asset tracking becomes more prevalent
- **Mobile accessibility:**
 - Mobile-friendly interfaces and apps for on-the-go access to real-time alerts and notifications that are accessible via mobile devices

Magic Quadrant

Figure 1: Magic Quadrant for Supplier Risk Management Solutions





Gartner

Vendor Strengths and Cautions

Altana

Altana is a Visionary in this Magic Quadrant. Altana's product provides a platform designed to provide enterprises with visibility and intelligence across global supply chains to identify vulnerabilities, compliance risks and disruptions. It integrates public datasets, proprietary commercial sources, logistics partner data and customer information to provide a comprehensive, real-time view of supplier conditions and enable precise value chain analysis. Altana's operations are headquartered in North America and have a growing global presence. Its clients tend to be organizations of all sizes across a broad spectrum of industries, such as apparel/retail, automotive, government, pharma

and electronics. Future enhancements will focus on improving the tariff scenario planner to evaluate N-Tier supplier financial solvency, strengthening product passports, compliance workflows to manage import and export control risks by country, and detection of supplier data discrepancies using AI models built on Altana's supply chain graph.

Strengths

- **Multitier supplier visibility:** Altana uses a proprietary graph and AI/ML methodology to generate product-level value chains, mapping suppliers from Tier 0 through Tier N. This advanced multitier visibility removes the reliance on traditional supplier surveys, enabling much faster supply chain mapping than some alternatives and providing a speed-to-value advantage.
- **Product passports:** Altana leverages its product network to connect buyers, suppliers, logistics providers and regulators across product value chains using proprietary product passports. This enables proactive compliance, verification and collaborative risk management, reducing operational friction.
- **Industry-specific:** Altana provides targeted, industry-specific risk modeling initiatives addressing distinct sector challenges such as forced labor and tariff exposure in automotive, and reputational or ESG risks in retail and apparel, in addition to the successful rollout of Product Passports.

Cautions

- **High-maturity business processes:** Altana is an advanced product with a wide array of data sources that necessitate comprehensive training and effective change management. Organizations may encounter a learning curve as users adapt to interpreting complex analytics and incorporating new workflows into existing business processes.
- **Pricing:** Altana is a premium-priced solution compared with some other solutions in the market. Prospective clients seeking a lower-priced option may want to explore alternative solutions available.
- **Multilingual support:** Altana lacks native multilingual support for its platform interface. Organizations requiring a localized user interface or non-English customer support should carefully verify whether the platform meets their operational requirements.

apexanalytix

apexanalytix is a Leader in this Magic Quadrant. Its Supplier Risk Resolution product includes supplier discovery and onboarding, supplier management, risk event management, working capital management, real-time P2P transaction compliance, and fraud prevention. It uses proprietary and third-party data sources to create risk control scores that users can customize to prioritize and automate risk resolution actions. Its operations are headquartered in North America and it has a global presence. apexanalytix's clients tend to be organizations of all sizes across a broad spectrum of industries. By leveraging AI and optimizing the user experience, future enhancements will focus on enhancing risk, compliance and performance management throughout the supplier life cycle.

Strengths

- **Client priorities:** apexanalytix stands out for its strong market understanding compared to other vendors in this research. The company's perspective on client priorities such as alert fatigue and AI-related risks closely aligns with the feedback Gartner receives during inquiries from clients evaluating the market.
- **Agentic AI:** Powered by agentic AI, apexanalytix delivers autosensing, autoacting, and autoalerting by analyzing millions of transactions for risk. The platform generates real-time alerts and automates responses, while its business rule engine and chatbot facilitate proactive issue resolution and efficient task management to effectively address supply chain disruptions.
- **Customer satisfaction:** Relative to other vendors in the market, apexanalytix demonstrates a high customer retention rate, both in annual contract value and number of customer logos, indicating strong customer satisfaction.

Cautions

- **Broad spectrum of roles:** apexanalytix's breadth of offerings to mitigate and resolve risk targets a wide range of roles in an organization, which may make it difficult for prospective clients, particularly those with narrow responsibilities, to appropriately leverage the broad suite of solutions.
- **Industry-agnostic:** This solution is among the more industry-agnostic options on the market. Organizations with highly specialized requirements should carefully consider

its approach to meet their industry-specific needs as they may need to adjust them to the many preconfigured templates for specific industries.

- **License cost:** apexanalytix offers extensive capabilities, so its pricing for its enterprise solutions may be higher compared to other vendors evaluated in the Magic Quadrant. Organizations should perform a thorough cost-benefit analysis, request pricing details and confirm that selected features align with their specific business requirements to maximize value.

Everstream Analytics

Everstream Analytics is a Leader in this Magic Quadrant. The Everstream Platform, which includes Discover, Explore and Reveal, primarily supports proactive risk identification and monitoring while leveraging AI to predict preventable vulnerabilities and track risk response. The company's operations are mainly concentrated in North America and Europe, with a client base that is midsize to enterprise, spanning industries such as food and beverage, automotive, and high tech. Future enhancements focus on improving the relevance and completeness of supplier multitier networks through enhanced product trees, enabling AI agent interoperability, and advancing crop risk forecasting capabilities.

Strengths

- **AI agents:** As enterprises implement AI agents from multiple vendors, interoperability becomes essential. Everstream Analytics is prioritizing enabling its agents to operate within these ecosystems as both requesters and providers of capabilities to support collaborative workflows and integrated intelligence.
- **Return on investment:** Everstream Analytics has recognized the market's pivot from a focus on resilience at all costs to a cost of resilience, where return on investment (ROI) is now a mandate from CFOs. To facilitate this, Everstream quantifies risk using financial metrics, such as revenue at risk, that resonate with CFOs. This approach allows customers to effectively balance resilience with cost by providing measurable ROI to justify mitigation spending and reduce buffers.
- **Co-innovation:** Everstream Analytics offers a dedicated value realization team that facilitates ongoing customer engagement, support and collaborative product innovation through regular meetings, direct feedback channels and advisory boards. This approach ensures that customer needs are prioritized, solutions are validated and co-innovation is fostered.

Cautions

- **Retention rate:** Everstream Analytics exhibits a below-average customer retention rate, which is a metric used to assess customer satisfaction and loyalty. This highlights potential areas for improvement in customer engagement and service delivery.
- **Conversational AI user experience:** The current product version lacks support for conversational or Generative AI in the user experience. Specifically, customers that prioritize using natural language, chat-based system navigation or GenAI prompt interfaces within their supplier relationship management (SRM) workflows will not find this functionality in the current release.
- **Regional presence:** Everstream Analytics' customer base is highly concentrated in North America and EMEA, with limited penetration in the Asia/Pacific region and Latin America. Consequently, prospective buyers in those regions should verify that the vendor's local market presence, regional partner ecosystem and support model align with their specific organizational needs.

Exiger

Exiger is a Leader in this Magic Quadrant. Its Exiger product broadly focuses on identifying, assessing and managing risk and execution actions through AI-driven models drawing on its proprietary data and global intelligence. Its operations are geographically diversified and its clients vary in size across multiple industries, such as aerospace and defense, high tech, and industrial manufacturing. Exiger's future product development roadmap is anchored by ongoing investment in AI, including agentic AI, expanding its technology ecosystem through strategic integrations and advancing data quality.

Strengths

- **Data-driven:** Exiger demonstrates strong market understanding through its data-driven methodology and configurable prioritization models, enabling precise and adaptive supplier risk management. By systematically classifying and cleansing data at the outset of implementation and maintaining ongoing data quality, Exiger ensures seamless integration and responsiveness to evolving client needs.
- **User experience and actionable insights:** Exiger's strong product delivers an intuitive user experience, turning complex data into clear, actionable intelligence. Customizable, role-based dashboards guide users to critical tasks, risk alerts and requests. Features like AI-based "intelligent tooltips," dynamic visualization containers

and conversational AI enable relevant on-screen data, natural language interaction and quick summarization, accelerating the process from risk awareness to execution.

- **AI-infused:** Exiger leverages AI in its solutions to accelerate and enhance supplier risk management, improving data quality and interoperability. Additionally, Exiger's AI proactively maps common supply chain dependencies, increasing visibility into lower-tier risks and enabling scalable insights. Through AI-driven scenario simulation, clients can assess potential disruptions, price changes or regulatory events.

Cautions

- **Industry centricity:** Exiger's customer base is led by aerospace and defense and high tech/electronics, which may lead to a comparatively less customized approach for organizations operating in other industries. As a result, prospective clients outside of these core verticals are advised to conduct a thorough evaluation of Exiger's capabilities to ensure alignment with their unique operational requirements and end-user expectations.
- **Premium price:** Exiger is positioned at a premium price point compared to some other solutions in the market. Organizations with budget constraints or seeking lower-cost alternatives should carefully evaluate whether Exiger aligns with their financial requirements.
- **U.S. customer base:** Exiger's customer base remains primarily U.S.- and U.K.-based multinational corporations, with steady growth in other regions. Prospective clients should carefully evaluate Exiger's ability to support their specific regional requirements and regulatory needs before making a selection.

interos.ai

interos.ai is a Challenger in this Magic Quadrant. Its Operational Resilience Cloud, Catastrophic Risk and Resilience Watchtower offerings provide an AI-first SaaS platform for supply chain risk intelligence, helping organizations map multitier supplier ecosystems and continuously monitor supplier risk with real-time scoring and alerts. The company is headquartered in the U.S. and has an expanded presence in EMEA, serving commercial and public-sector customers globally, with notable traction in resilience-focused sectors such as financial services, government, and aerospace and defense. Recent investments emphasize AI-assisted analysis and decision support, and expanding

beyond ecosystem visibility into trade- and product-level insights, including tariff exposure intelligence and product-level supply chain tracing.

interos.ai declined requests for supplemental information or to review the draft contents of this document. Gartner's analysis is therefore based on other credible sources.

Strengths

- **Trade and product-level insights:** interos.ai has expanded beyond ecosystem-level visibility with new capabilities designed to quantify disruption at the level of tariffs and products. These offerings help users assess multitier tariff exposure and trace disruption down to parts/materials and supplier dependencies to prioritize mitigation with clearer business impact.
- **Scenario modeling and tailored alerting:** The Resilience Watchtower offering supports scenario-driven monitoring by blending customer data with platform insights, enabling configurable thresholds and real-time alerts. This approach can reduce noise and focus attention on the suppliers, relationships and scenarios most relevant to business continuity.
- **Brand recognition:** interos.ai has built a solid reputation and attracted considerable attention from Gartner clients, highlighting its ability to market to target roles and its capacity to clearly convey its value and distinctive qualities.

Cautions

- **Global deployment requirements:** interos.ai states it has a global presence including established EMEA locations; buyers running multinational programs should validate localization needs (including language support) and regional coverage for services/support.
- **Industry centrality:** interos.ai primarily serves the government, aerospace and defense sectors. Organizations outside of these key verticals may find that the vendor's approach is less tailored to their specific needs. Therefore, prospective clients in other industries should carefully assess interos.ai's capabilities to confirm they meet their unique operational demands and end-user expectations.
- **Integration and consumption constraints:** interos.ai offers several integration and data-access options, but buyers should confirm packaging, usage limits and refresh

expectations (e.g., API consumption limits and any prerequisites for bulk data access). This is particularly important for organizations seeking high-frequency monitoring or broad downstream distribution of risk data.

Moody's

Moody's is a Niche Player in this Magic Quadrant. Its Supplier Risk solution primarily delivers a variety of risk management capabilities, including risk intelligence, predictive analytics and AI-driven insights. Moody's operates broadly, serving a global clientele across different sizes and industries. Moody's future strategy centers on using advanced technologies, data and analytics to enhance supplier risk management and due diligence. The company also aims to expand its risk management and compliance offerings through partnerships and proprietary data, addressing increasing regulatory requirements, including multitier supplier visibility and the use of scenario analysis.

Strengths

- **Due diligence:** Moody's solution is underpinned by a comprehensive database of supplier risk information and metrics, offering robust capabilities in due diligence screening as well as regulatory and compliance monitoring. Its thoroughness in these areas is strong relative to the market.
- **Industry-aligned templates:** Moody's solution provides industry-aligned templates and configurable frameworks that accelerate deployment for sectors with distinct risk profiles. Prebuilt scorecards and dashboards enable clients to quickly assess financial, ESG and operational risks according to industry standards.
- **Global organization:** Moody's is a global organization with an extensive in-person sales and customer excellence presence worldwide. The company maintains a fully staffed, global customer support team dedicated to assisting clients with deployment, training, education and ongoing support, ensuring a high level of service and customer satisfaction across all regions.

Cautions

- **Brand awareness:** Moody's lacks brand recognition in the supplier risk management market. It is more widely recognized for its expertise in financial risk and by customers in the financial sector.

- **Strategic partnerships:** Moody's utilizes a combination of proprietary data and strategic partnerships for additional data sources and capabilities. Any loss or significant change could reduce the breadth and effectiveness of Moody's solution.
- **Downtime:** Although Moody's overall system downtime remains low, it has been higher than that of other vendors in the market over the past 12 months. Prospective clients should carefully consider the potential impact on service availability when assessing Moody's solution.

Prewave

Prewave is a Leader in this Magic Quadrant. Its AI-driven Holistic Supply Chain Risk Management Platform mainly focuses on providing an automated solution for risk identification and assessment through generation of a dynamic supplier risk profile, using historical, real-time and predictive risk data. Its operations are predominantly in Europe, and its clients vary in size across multiple industries, such as industrial manufacturing, automotive and energy. Prewave's vision for the future involves the further use of AI and GenAI technology and to proactively increase transparency, resilience and sustainability to enable clients to anticipate and respond to challenges more effectively, while also meeting growing regulatory and stakeholder expectations.

Strengths

- **Partnership:** Prewave's product strategy includes partnering with SAP's Supply Chain Orchestration platform. This collaboration enables global multitier supply chain graph integration, delivering powerful network effects and contextualized N-Tier insights.
- **Sustainability risk management:** Prewave offers advanced, efficient sustainability and ESG risk management. Its platform leverages AI-driven risk scoring and automated workflows to cover multitier supply chains. Additionally, the AI-powered Carbon 360 module estimates emissions across all supply chain tiers. It achieves this by combining spend- and activity-based data with relevant emission factors. Prewave is an excellent choice for organizations needing a supplier risk management platform with strong sustainability and ESG capabilities.
- **Industry exchanges:** Prewave delivers time to value propositions to customers through industry-specific preconfigurations, providing actionable and customizable analytics from the start. Automated due diligence reporting ensures compliance, while industry exchanges foster continuous innovation.

Cautions

- **Primarily European customer base:** Prewave's customer base is predominantly located in Europe, resulting in a support infrastructure that is primarily focused on this region. Customers outside Europe should assess the availability of localized support to ensure their specific requirements are adequately met.
- **Cutting-edge innovation:** Prewave is behind in innovation compared to other leaders in this analysis, with its agentic AI strategy lagging behind industry frontrunners. While this approach may be suitable for some organizations, those seeking cutting-edge innovation may wish to consider vendors with higher innovation scores.
- **Deal size:** Prewave's average deal size is lower than that of many other vendors included in this analysis. Prospective customers should carefully evaluate Prewave's scalability to ensure it can accommodate future increases in usage and demand.

Resilinc

Resilinc is a Leader in this Magic Quadrant. Its Agentic AI Platform for Supply Chain Risk and Compliance product broadly focuses on providing a solution for supplier risk monitoring and alerting, as well as risk event intelligence, including impact analysis and multitier supply chain visibility. Its operations are centered mainly in North America and Europe, and it serves clients of various sizes and across many industries, such as high tech, industrial manufacturing and automotive. Its future focus is on agentic AI to operationalize historical and real-time risk and compliance data with agentic AI orchestration and AI agents.

Strengths

- **Agentic AI:** Resilinc's AI agents deliver domain-specific intelligence for supply chain risk management, including forced labor detection, tariff impact modeling, disruption prioritization, and predictive analytics for recovery times and vulnerability. Through agent-to-agent communication, customers can integrate control towers or planning systems for automated data retrieval, workflow execution and concise AI-generated risk narratives.
- **Multitier mapping approach:** Resilinc solves opaque, multitier supplier ecosystem challenges using AI-driven autonomous mapping combined with proprietary, supplier-validated data. Its graph-based intelligence engine builds deep, trustworthy, multitier part-to-site relationships, down to the raw material level, going beyond scraped or

inferred Tier 1 data. This hybrid approach uncovers hidden dependencies, single-source exposures and regulatory bottlenecks before disruptions occur.

- **“Follow the sun” model:** Resilinc demonstrates strength in global customer support by implementing a multitiered model with support teams located in different regions around the world. This approach ensures that customers receive comprehensive and responsive service at any time of day, aligning with enterprise requirements and regional expectations.

Cautions

- **New customers:** Compared to other vendors in the market, Resilinc added fewer new customers to its supplier risk management offering during the 12-month period assessed in this research. This slower pace of customer acquisition may raise concerns about the platform’s overall market viability and future growth prospects, particularly for organizations seeking a solution with strong momentum and a rapidly expanding user base.
- **User experience:** Resilinc’s user experience is less intuitive compared to some competitors, necessitating comprehensive onboarding and ongoing support for effective use. Organizations should carefully evaluate their training strategies to maintain user proficiency and satisfaction, as frequent updates may pose challenges for those seeking a more user friendly or visually appealing experience.
- **Latest enhancements:** Customer experience with Resilinc is inconsistent, as legacy clients on the older, nonagentic AI version do not have access to the latest features and enhancements. Prospective customers should take this into account to ensure that they select the most up-to-date solution for optimal satisfaction.

Sphera

Sphera is a Visionary in this Magic Quadrant. Its SpheraCloud Supply Chain Risk Management platform is designed to help organizations identify and manage supplier risks across operational, financial and ESG dimensions. The company primarily operates in EMEA and North America, serving clients of all sizes in sectors such as manufacturing, CPG and automotive. Sphera continues to enhance supplier intelligence and verified multitier mapping at the part level through targeted data integrations. The company is

also developing agentic AI features to improve risk scenario simulation, impact analysis and the creation of recommended action plans.

Strengths

- **Sustainability insights:** Sphera's sustainability insights are driven by more than 175 subject matter experts across Europe, North America and the Asia/Pacific region, many of whom actively participate in European Commission regulatory bodies and global standards organizations. This direct involvement ensures that Sphera's sustainability risk models, datasets and scoring methodologies are aligned with the latest EU frameworks, global regulations and industry best practices.
- **Industry context:** Sphera stands out through its industry-aligned technology design, offering sector-specific configurations and industry-aware AI summaries that address the unique challenges of specific industries.
- **Tangible ROI:** Sphera exhibits an understanding of market dynamics by prioritizing transparent data quality and dependable AI, directly responding to industry concerns over unreliable models and speculative multitier information. The company also recognizes that customers increasingly value tangible ROI.

Cautions

- **Integration and consumption constraints:** Sphera's delivery and implementation partner ecosystem is limited and not as mature as other vendors evaluated in this Magic Quadrant. Organizations typically engage Sphera's own implementation services or bring their own delivery partner to deployments. Prospective customers should assess whether their preferred delivery model is supported before committing to a Sphera engagement.
- **Evolving AI capabilities:** Although Sphera's solution supports supplier risk management and its AI capabilities are evolving, its technology for optimizing and filtering risk monitoring and alerts is less advanced compared to other providers in this research. Prospective customers should carefully assess how well the technology can be integrated and enabled within their own processes.
- **UI/user experience:** Sphera's user interface and user experience are comparatively less advanced than those of other vendors evaluated in this research. Users often need to invest significant manual effort to triage and interpret data, which may hinder operational efficiency.

Z2Data

Z2Data is a Challenger in this Magic Quadrant. The vendor will soon be rebranding to Z2. Its Supply Chain Risk Management product mainly focuses on providing a platform for supply chain risk intelligence enabling organizations to access, manage and analyze supplier risk data. Its operations are mostly focused in North America and Europe, and it serves clients of all sizes in such sectors as high tech, industrial manufacturing and automotive. Its future focus includes leveraging AI to enhance operational efficiency, streamlining supplier communication, and accelerating risk response and governance across its entire extended supplier ecosystem of customers.

Strengths

- **Data model:** Z2Data's solution is anchored by a sophisticated data model and advanced normalization technologies, which enhance the accuracy of risk signals as customer data matures. This results in more granular and reliable risk insights, reduced informational noise, and greater confidence in supplier risk decision making.
- **Short sales cycle:** Z2Data's average sales cycle is shorter than that of most vendors included in this research. This accelerated sales process suggests that Z2Data is effective at addressing customer needs, streamlining decision making and reducing barriers to adoption.
- **High customer retention:** Z2Data exhibits a relatively high customer retention rate compared to other vendors evaluated in this research. This strong retention suggests that Z2Data effectively meets client needs, delivers ongoing value and fosters longer relationships.

Cautions

- **Use of emerging technologies:** Z2Data has not yet introduced agentic AI workflows within its platform. The solution supports supplier risk management mainly through advanced analytics and human-driven processes, with current AI capabilities, including large language models (LLMs), remaining at a foundational level relative to other vendors in the market for optimizing and filtering risk monitoring and alerts.
- **Complex global supply chains:** Z2Data primarily targets industries with complex, global supply chains, offering preconfigured, sector-specific dashboards and views tailored to automotive, semiconductors, semiconductor equipment, industrial automation, data centers and medical devices. Prospective customers in other

industries should carefully assess whether Z2Data's capabilities align with their unique requirements.

- **Customer interest:** Customer interest in Z2Data's supply chain risk solution is lower than that of other vendors evaluated in this research. Prospective customers may need to invest additional effort in educating internal stakeholders about the platform's capabilities and value proposition.

Inclusion and Exclusion Criteria

To qualify for inclusion, providers needed to:

- Market and offer to sell as a single stand-alone solution that which our clients expect from a supplier risk management solution. That is a solution that supports all four mandatory capabilities described in the Market Definition section and at least five of the following common features:
 - Real-time risk intelligence
 - Predictive analytics and AI
 - Multitier mapping
 - Supplier management
 - Regulatory compliance tracking
 - Community-generated intelligence
 - Graph technology
 - Generative AI
 - Partner ecosystem
 - Extensibility
 - Mobile accessibility

All products must have been generally available and sold since 1 October 2025.

- Deliver four or more distinct risk domain areas natively via the platform.

- Have at least 75 active customers (unique client logos) using the solution as a stand-alone capability for supplier risk management as of 30 September 2025.
- In the last 12 months, have sold to at least 10 customers that are using the solution as a stand-alone capability for supplier risk management.

Honorable Mentions

osapiens provides a supplier risk management platform with capabilities comparable to vendors included in this Magic Quadrant. However, due to its emerging brand presence among procurement and supply chain buyers, osapiens did not meet the inclusion criteria, according to Gartner client relevance, as determined by analyst expertise and guided by public and proprietary information.

Evaluation Criteria

Ability to Execute

Gartner evaluates a vendor's Ability to Execute by analyzing its products, services, viability and the overall customer experience it delivers. The ultimate measure of a vendor's Ability to Execute lies in its capacity and successful track record to fulfill its commitments.

Product or Service: Effective supplier risk management requires comprehensive product capabilities to identify, assess, monitor and respond to risks across complex, global supply chains. Real-time intelligence, predictive analytics, multitier mapping and regulatory tracking are crucial for proactive risk management and business continuity. Differentiation via AI, community intelligence and extensibility enhances a solution's value. These factors ensure greater resilience, transparency and operational effectiveness for customers navigating a volatile risk landscape.

Overall Viability: Financial and organizational stability provide confidence to customers and partners that a provider can deliver reliable, long-term solutions and support. Strong financial foundations enable ongoing investment in product development and innovation, while organizational stability ensures consistent service and responsiveness to customer needs. Sustained revenue growth and a robust customer base demonstrate a provider's ability to thrive and adapt in a dynamic and competitive market.

Sales Execution/Pricing: A competitive and flexible pricing strategy allows providers to appeal to a wide range of customers, accommodating different budgets and business needs. Effective sales strategies and consistent new customer growth are key indicators of a provider's ability to expand its market share and maintain momentum. Positive market perception during the sales process helps build trust and credibility, making it easier to attract and retain clients. Together, these factors contribute to the overall success and sustainability of supplier risk management solutions.

Market Responsiveness/Record: Market responsiveness reflects the importance of a provider's ability to listen to customers and rapidly update solutions in response to changing market demands and risk environments.

Marketing Execution: Delivering clear, consistent messaging helps vendors communicate their value proposition and differentiate themselves from competitors. Strong brand awareness and the ability to influence the market are critical for establishing trust and credibility with potential customers. Effective deployment of marketing strategies and thought leadership enables providers to shape industry trends, educate the market and position themselves as leaders in the space. These elements drive greater visibility, customer engagement and long-term success for supplier risk management solutions.

Customer Experience: Positive customer perception and feedback reflect the real-world value and satisfaction that organizations derive from a solution. Demonstrated customer success in areas such as implementation, adoption, risk mitigation and ROI highlights a provider's ability to deliver tangible benefits and foster long-term relationships. Comprehensive customer support, including user groups, best practices and effective issue resolution, further strengthens trust and ensures that customers can maximize the value of their supplier risk management investment.

Operations: An effective implementation strategy and comprehensive services are crucial to customer success, ensuring that organizations can quickly realize value from their solutions. Multifaceted customer training and support programs empower users to fully leverage supplier risk management capabilities, driving higher adoption rates and satisfaction. A robust operational infrastructure provides reliability and scalability, allowing providers to meet the evolving needs of diverse clients. Together, these elements create a solid foundation for long-term customer relationships and sustained growth.

Ability to Execute Evaluation Criteria

<i>Evaluation Criteria</i>	<i>Weighting</i>
Product or Service	High
Overall Viability	Medium
Sales Execution/Pricing	Medium
Market Responsiveness/Record	Medium
Marketing Execution	Medium
Customer Experience	High
Operations	Medium

Source: Gartner (May 2026)

Completeness of Vision

Gartner evaluates a vendor’s ability to anticipate current and future market and technology trends, customer needs, and competitive forces as its Completeness of Vision. Ultimately, a vendor is assessed on its understanding of how market forces can be leveraged to create opportunities for growth and innovation in supplier risk management.

Market Understanding: This criterion assesses whether vendors possess a strong understanding of the challenges faced by organizations in managing supplier risk, both now and in the near future. Vendors are evaluated on their ability to collaborate with customers to drive product development and ensure alignment with solving key market challenges. A clear vision for the future state of supplier risk management, including emerging threats and evolving business needs, is essential.

Sales Strategy: A clear and consistent target customer strategy ensures that product offerings and messaging are tailored to the right audience, maximizing relevance and impact. Developing a strategy to expand the customer base, whether by entering new geographies or targeting additional industries, helps drive growth and strengthens market presence. A customer-centric sales approach fosters trust and long-term relationships, making it easier to attract and retain clients.

Offering (Product) Strategy: A differentiated product strategy enables solutions that effectively support both current and future requirements, addressing a wide range of supplier risk management needs. Prioritizing third-party integration and extensibility extends the reach and flexibility of supplier risk management platforms, allowing organizations to seamlessly connect with other tools and data sources. A product strategy that anticipates and supports evolving compliance and technology requirements ensures that solutions remain relevant and capable of meeting the demands of a rapidly changing market.

Vertical/Industry Strategy: A strategy to support verticals with unique or complex supplier risk management requirements allows providers to address the specific needs of industries such as automotive, defense or pharmaceuticals, where regulatory and risk considerations can be particularly stringent. Regulatory compliance support is vital as organizations must navigate an increasingly complex legal and risk landscape.

Innovation: Product differentiation allows providers to stand out in a crowded landscape by offering unique features and value. Incorporating advanced capabilities such as AI, generative AI and agentic AI demonstrates a forward-thinking strategy, enabling smarter automation, improved risk detection and enhanced decision making. Delivering a modern, configurable user experience ensures that solutions are intuitive and adaptable to the specific workflows of diverse organizations, ultimately driving user adoption and satisfaction.

Geographic Strategy: A diverse, multiregion geographic strategy enables providers to reach and serve customers across different locations, expanding their market presence and resilience. Demonstrated success in geographies outside of the company's headquarters shows the ability to adapt to varying market dynamics and customer needs. Multilanguage support ensures that supplier risk management solutions are accessible and user-friendly for a global audience.

Marketing Strategy and Business Model: These were not rated. Most supplier risk management vendors now take a similar approach to their business model, meaning it is not a differentiating factor in a vendor’s vision. Marketing strategy is closely linked to sales strategy, and Gartner views the sales strategy as a bigger indicator of vision than a vendor’s approach to marketing.

Completeness of Vision Evaluation Criteria

<i>Evaluation Criteria</i>	<i>Weighting</i>
Market Understanding	High
Marketing Strategy	NotRated
Sales Strategy	Medium
Offering (Product) Strategy	High
Business Model	NotRated
Vertical/Industry Strategy	Low
Innovation	High
Geographic Strategy	Low

Source: Gartner (May 2026)

Quadrant Descriptions

Leaders

Leaders are positioned to significantly influence the market’s growth and direction. They articulate a visionary approach to how supplier risk management solutions can assist procurement and supply chain leaders in achieving goals related to supplier risk

management, compliance and organizational resilience. These leaders effectively execute their vision through advanced platform capabilities and services, demonstrating business success through increased revenue and earnings. They stand out due to their comprehensive market understanding, innovation, product features and overall viability.

Leaders maintain a strong base of long-term clients while consistently acquiring new business and ensuring successful implementations. Their customer deployments span various geographic regions and encompass a wide array of industry sectors and organizational sizes. While Leaders are excellent candidates for most organizations to consider when selecting a supplier risk management solution, it is recommended to evaluate a broader range of vendors to ensure a well-rounded decision-making process.

Challengers

Challengers have established a strong presence, credibility and viability in the market, consistently meeting customer expectations for functionality and customer experience. They typically possess a solid technological vision, especially regarding architecture and IT considerations, but their strategies or vision may not fully align with what customers expect from a supplier risk management solution vendor. Despite this, Challengers are well-positioned for success in the market.

However, they may not exhibit the same level of thought leadership or innovation as Leaders. They can be an excellent choice for organizations that prioritize execution and a comprehensive product suite capable of being delivered at scale, rather than focusing on future potential innovations.

Visionaries

Visionaries are at the forefront of defining what the future of supplier risk management solutions will entail. These vendors are setting or will set the trends that shape the supplier risk management market. However, they may not yet be widely recognized and there could be concerns regarding their execution capabilities. Visionaries possess a strong vision and roadmap, bringing innovation and robust functionality to their platforms. They are an attractive option for organizations seeking cutting-edge solutions without the premium price tag associated with major brands.

Additionally, these vendors offer customers the chance to advance their technical and business process maturity and influence the vendor's product roadmap. Although they

may currently lack a substantial base of referenceable customers using their technology at scale, as they mature and demonstrate effective execution they have the potential to evolve into Leaders.

Niche Players

Niche Players offer effective supplier risk management solutions, but their adoption may be limited across industries and they likely lack certain functional capabilities. They often face challenges with strong business execution in the market. However, these vendors can provide optimal solutions for specific procurement and supply chain needs tailored to the supplier risk management objectives of particular organizations. Although they may secure deals in certain regions or industries, they do not consistently achieve new business across multiple regions or industries as rapidly as vendors in other quadrants.

Some Niche Players show a promising vision that could elevate them to Visionary status, although they may struggle to make their vision compelling or to maintain a consistent track record of innovation. Others have the potential to become Challengers by focusing on product development and enhancing their execution capabilities.

Context

In today's complex and rapidly evolving global supply chain environment, technology has become a vital enabler of comprehensive supplier risk management. While technology cannot fully eliminate all vulnerabilities inherent in supplier and supply chain risks, it is now essential for organizations seeking to enhance risk management. Visibility is crucial for anticipating, absorbing and recovering from increasingly frequent and complex supply chain disruptions driven by factors such as globalization, geopolitical instability and climate change.

The increasing complexity and interdependence of supply chains demand a holistic and integrated approach to risk assessment and mitigation. Rather than evaluating risks in isolation, leading organizations leverage supplier risk management platforms that aggregate data from multiple sources, including supplier performance metrics, geographic risk indicators, financial health assessments and regulatory compliance data.

This comprehensive view, along with strong governance and effective decision-making processes, allows for more accurate risk profiling and prioritization, facilitating targeted

mitigation strategies that address the most critical and impactful vulnerabilities. Effective supplier risk management is characterized by organizations strategically implementing technology solutions that are specifically designed for their operational requirements and risk profiles. These companies invest in advanced analytics, AI, machine learning and agentic AI capabilities to continuously monitor supplier networks, predict potential disruptions and automate response. By integrating supplier risk management into broader enterprise risk management frameworks, they ensure alignment with business objectives and regulatory requirements.

Furthermore, successful organizations foster cross-functional collaboration among procurement, supply chain, compliance and IT teams to ensure that risk management initiatives are fully embedded within organizational processes. This integrated approach not only enhances supply chain risk management, but also supports business continuity, protects brand reputation and delivers competitive advantage in an increasingly volatile global marketplace.

For leaders evaluating vendor options in the supplier risk management solution market, a nuanced two-step approach is required:

- **Align technology solutions with specific risks:**
 - It is imperative to match technology solutions to the specific types of risks being managed. This involves a thorough assessment of the functional differences between vendor offerings. Some solutions are designed to evaluate risk based on historical patterns and data, providing insights from past events to inform future strategies. Others are equipped to monitor risks in real time, utilizing cutting-edge technologies such as AI and GenAI to intelligently predict risks before they materialize.
- **Develop an ecosystem of supplier risk technology:**
 - Building an ecosystem of supplier risk technology involves selecting solutions that precisely match the capabilities required by the organization. This approach is critical to avoid overinvestment in redundant systems or single solutions that do not provide a comprehensive risk management framework. By focusing on the specific needs of the organization, leaders can ensure that their investment in technology yields maximum returns and effectively mitigates risks.

Market Overview

As global supply chains grow increasingly complex and interconnected, and as geopolitical tensions continue to rise, the demand for comprehensive supplier risk management solutions has increased. The supplier risk management solution market has become a crucial segment within the broader supply chain management and risk management landscape. These solutions provide organizations with advanced tools and technologies to systematically assess, monitor and mitigate a wide range of supplier-related risks.

By leveraging these capabilities, procurement and supply chain teams are better equipped to proactively address both predictable and unforeseen disruptions, such as those resulting from geopolitical instability, natural disasters or extreme weather events. In today's volatile business environment, robust supplier risk management is essential for maintaining operations amid disruptions, ensuring business continuity, and safeguarding organizational reputation. As a result, investment in supplier risk management solutions is increasingly recognized as a strategic priority for organizations seeking to navigate the evolving global risk landscape.

Key drivers include:

- **Leveraging AI:** The integration of AI, machine learning, generative AI, advanced big data analytics and agentic AI agents into supplier risk management solutions has enhanced their effectiveness. These technologies enable organizations to rapidly at scale analyze large volumes of data, detect emerging risks and automate decision making. As a result, procurement and supply chain teams can more efficiently anticipate, identify and manage supplier risks and operational continuity in a volatile global environment.
- **Globalization of supply chains:** As global supply chains become increasingly interconnected, organizations face heightened exposure to a range of risks, including geopolitical instability, evolving regulatory requirements and natural disasters. Robust supplier risk management solutions are essential for proactively identifying, assessing and mitigating these vulnerabilities. Furthermore, these solutions enhance visibility and transparency across the supplier ecosystem, enabling companies to make informed decisions, ensure compliance and maintain business continuity in a dynamic risk environment.

- **Regulatory compliance:** Organizations are increasingly challenged to adhere to a complex array of regulations, including the Foreign Corrupt Practices Act (FCPA), the EU Deforestation Regulation (EUDR), the General Data Protection Regulation (GDPR) and others. Advanced risk management solutions facilitate regulatory compliance by delivering comprehensive risk assessments, continuous monitoring and actionable insights. These capabilities enable organizations to proactively address compliance requirements, mitigate potential violations and maintain operational integrity in a rapidly evolving regulatory landscape.

Challenges include:

- **Geopolitical uncertainty:** Geopolitical tensions and volatile trade conditions, such as fluctuating tariffs, necessitate the integration of diverse datasets with risk intelligence to effectively manage emerging threats. In this dynamic risk environment, it is critical for solutions to offer adaptability and near-real-time updates, ensuring that organizations can promptly respond to evolving challenges and maintain resilience in their operations.
- **Multitier supplier visibility:** Supplier risk management solutions provide granular visibility into deeper tiers of the supply chain, extending to the supplier, location and part levels. The depth of this visibility can vary depending on the technology employed, the specific industry and the geographic region involved. This detailed mapping empowers organizations to more proactively identify and mitigate a range of risks, including geopolitical disruptions, extreme weather events and supplier insolvency, thereby safeguarding supply chain continuity and operational resilience.
- **ROI:** Supplier risk management solutions offer benefits such as greater resilience, reduced risk exposure and disruption avoidance. However, these benefits are probabilistic and do not immediately translate into measurable cost savings. Without recent major supply disruptions, executives and stakeholders may underestimate these risks, leading to insufficient support and difficulty justifying the investment without clear, quantifiable outcomes.

The supplier risk management solution market is set for strong growth, driven by the need for better risk visibility, regulatory compliance and sustainable sourcing. As organizations face ongoing supply chain disruptions and increasing global complexity, demand for advanced risk management tools is expected to rise further, helping companies maintain resilience and meet evolving requirements.

⊕ Evidence

⊕ Evaluation Criteria Definitions

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